

HSBC Cash Instalment Plan Welcome Offer Terms and Conditions (2018 Edition)

- 1. HSBC Bank Malaysia Berhad (Company No. 127776-V) will be referred to as “HSBC Bank”.
- 2. HSBC Cash Instalment Plan Welcome Offer (“Programme”) shall run from 1 January 2018 – 31 December 2018, both dates inclusive (“Programme Period”) and is open only to HSBC Bank Primary credit cardholders whose credit cards are approved for not more than 6 months: HSBC Premier World Travel MasterCard Credit Card, HSBC Premier World MasterCard Credit Card, HSBC Advance Visa Platinum Credit Card, HSBC Visa Signature Credit Card, HSBC Visa Platinum Credit Card issued by HSBC Bank

(hereinafter referred to as the “Participating HSBC Bank Credit Card(s)”)

EXCEPT for the following categories of persons:

- i. Cardholder(s) of HSBC Amanah Credit Cards-i that are issued by HSBC Amanah Malaysia Berhad; and/or
- ii. Cardholder(s) of HSBC Bank Credit Cards that are not issued in Malaysia; and/or
- iii. Cardholder(s) of invalid or cancelled HSBC Bank Credit Cards and/or whose accounts are delinquent within HSBC Bank’s definition at any time during application of the Programme; and/or
- iv. Cardholder(s) of company and/or corporate HSBC Bank Credit Cards.

(hereinafter collectively referred to as the “Eligible Cardholder(s)”).

Programme Offer

- 3. This Programme allows Eligible Cardholders to apply for cash advance on his/her Participating HSBC Bank Credit Card at 4.88% p.a. Flat Interest Rate and to repay the cash advanced amount (“CIP Amount”) together with the applicable interest (“CIP Interest”) in equal monthly instalments over a repayment period of 12, 24, 36, 48 or 60 months (“CIP Tenure”), hereinafter referred to as “CIP”. During the CIP Tenure, the CIP Amount together with the CIP Interest will be billed to the Eligible Cardholder by way of equal monthly instalments (“CIP Monthly Instalment(s)”).
- 4. The CIP Monthly Instalment is fixed throughout the CIP Tenure and comprised of the CIP’s monthly principal amount and the interest charges. The proportion of monthly principal amount and the interest charges is determined by HSBC Bank based on a monthly reducing balance repayment method. Any excess payment made towards the Participating HSBC Bank Credit Cards which result in the Participating HSBC Bank Credit Cards in credit balance and will not be used to reduce interest calculation of the remaining CIP principal balance. An example is provided in the table below. The effective interest rate will be calculated from one account statement cycle date to the next statement cycle date for the CIP Tenure.

Example:  
CIP Amount: RM10,000  
CIP Interest: 4.88% flat interest rate p.a.  
Effective Interest Rate: 8.89% p.a.  
Tenure: 12 months

Table A

Month	CIP Monthly Instalment (RM)	CIP Monthly Interest (RM)	CIP Monthly Principal (RM)	Outstanding Balance (RM)
				10000.00
1	874.00	74.07	799.93	9200.07
2	874.00	68.15	805.85	8394.22
3	874.00	62.18	811.82	7582.40
4	874.00	56.17	817.83	6764.57
5	874.00	50.11	823.89	5940.68
6	874.00	44.01	829.99	5110.68
7	874.00	37.86	836.14	4274.54
8	874.00	31.66	842.34	3432.21
9	874.00	25.42	848.58	2583.63
10	874.00	19.14	854.86	1728.77
11	874.00	12.81	861.19	867.57
12	874.00	6.43	867.57	0.00

## Participation Criteria

5. To participate in this Programme, the Eligible Cardholder must apply for CIP via the following methods:
  - i. by completing and submitting a CIP application to any HSBC Bank branch or Tele-Marketing Team and/or Call Centre by selecting and indicating the following:
    - a. The CIP amount applied for; and
    - b. The CIP Tenure which can only be 12, 24, 36, 48 or 60 months tenure; and
    - c. Details of his/her nominated Bank Account ("**Nominated Bank Account**"). For the avoidance of doubt, a Nominated Bank Account refers to an active bank account with HSBC Bank or any other banking institutions licensed by Bank Negara Malaysia, nominated by the Eligible Cardholder to receive the transfer of the approved CIP amount; or
  - a) by calling the HSBC Bank Contact Centre at 03 8321 5400 and indicating the required particulars in Clause 5(i)(a)-(c)
6. After the Eligible Cardholder submits the CIP application, the Eligible Cardholder will not be able to change/alter the CIP Amount, CIP Tenure and/or the CIP Monthly Instalment (as defined in Clause 3 above).

## Qualifying Conditions

7. Eligible Cardholders must have an active account, either an individual/ joint savings or current account with HSBC Bank or any other banking institutions licensed by Bank Negara Malaysia.
8. The minimum amount for each CIP application to qualify for this Programme is RM1,000 ("**Minimum Prescribed Amount**") and the amount must be in multiples of 100.
9. A 2.0% cash advance fee (and applicable tax, if any) will be charged if the CIP Amount is below RM5,000.
10. The maximum CIP Amount available ("**Maximum CIP Amount**") to the Eligible Cardholder is calculated based on the following formula:-

<b>Maximum CIP Amount = 60% of the Credit Limit – Total Outstanding Balance – Cash Advance Fee (if any)</b>
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"**Credit Limit**" refers to the approved credit card limit of the Eligible Cardholder's Participating HSBC Bank Credit Card. "**Total Outstanding Balance**" refers to the total outstanding balance including all unbilled principal balances of the Participating HSBC Bank Credit Card's account.

**Table B**

	Example 1	Example 2	Example 3	Example 4
<b>CIP Amount applied for</b>	RM 2,000	RM 2,000	RM 2000	RM 5,000
<b>Credit Limit</b>	RM 5,000	RM 5,000	RM 5000	RM 20,000
<b>Total Outstanding Balance</b>	RM 0	RM 1,700	RM 4000	RM 4,000
<b>Maximum CIP Amount</b>	RM 3,000	RM 1,300	RM 0	RM 12,000
<b>Approved CIP Amount</b>	RM 2,000	RM 1,300	RM 0	RM 5,000
<b>Cash Advance Fee</b>	RM 42.40	RM 27.56	RM 0	RM 0
<b>Remark</b>	The CIP Amount applied for is within the Maximum CIP Amount available.	Approved CIP Amount is lower than the CIP Amount applied for due to the requirements set out in Clause 10.	As the Maximum CIP Amount is zero, the CIP application will be rejected.	The CIP Amount applied for is within the Maximum CIP Amount available. No Cash Advance Fee will be charged as the CIP Amount is RM5000.

11. The eligibility to participate in this Programme is subject to the Eligible Cardholders' credit card status at the time of the CIP application and the satisfactory conduct of the Eligible Cardholder's HSBC Bank Credit Card account. All other terms and conditions appearing in the Cardholder Agreement ("**Cardholder Agreement**") which is part of the HSBC Bank Universal Terms & Conditions ("**UTC**") and as may be stipulated from time to time by HSBC Bank, shall apply.
12. HSBC Bank may at its sole discretion:
  - i) approve the CIP Amount applied for therein; or
  - ii) approve the CIP at a lower amount from what was applied for therein without further notification to the Eligible Cardholder at the time of approval. However, HSBC will subsequently notify the Eligible Cardholder in writing of the CIP approved at a lower amount and the CIP Monthly Instalment; or
  - iii) Decline the CIP application;as HSBC Bank deems fit. HSBC Bank is not obliged to assign any reason to the Eligible Cardholder in respect to the exercise of its discretion pursuant to this clause.

#### **Fulfilment Criteria**

13. The approved CIP Amount will be credited to the Eligible Cardholder's Nominated Bank account (as defined in clause 5 above) within 10 business days from the date of approval of the CIP application. HSBC Bank reserves the right, at its absolute discretion, to reject the CIP application, to defer or refuse to effect the transfer of the CIP Amount without assigning any reason whatsoever. Circumstances whereby an application for CIP may be declined/rejected include but are not limited to the following :
  - i. the CIP Amount does not meet the Minimum Prescribed Amount; or
  - ii. the Eligible Cardholder's Participating HSBC Bank Credit Card account has insufficient Credit Limit; or
  - iii. due to unforeseeable circumstances which are beyond HSBC Bank's control; or
  - iv. where the CIP cannot be effected due to security reasons.
14. Once the CIP application has been approved:
  - i. A corresponding amount of the Eligible Cardholder's Credit Limit reflecting the approved CIP Amount will be reserved for this purpose and shall not be available for utilisation by the Eligible Cardholder until the settlement of the said CIP Amount together with its applicable CIP Interest; and
  - ii. The CIP Monthly Instalment will be billed to the Eligible Cardholder on the immediate next statement date following HSBC Bank's approval of the Eligible Cardholder's CIP application notwithstanding that the Eligible Cardholder has yet to receive the CIP Amount or the CIP Amount has not been utilised by the Eligible Cardholder; and
  - iii. Eligible Cardholders shall be responsible to service the CIP Monthly Instalments which will be posted into the Eligible Cardholder's Participating HSBC Bank Credit Card account and will be reflected in the Eligible Cardholder's statement of account for the Participating HSBC Bank Credit Card as part of the monthly minimum payment therein.

#### **General Terms & Conditions**

15. The Eligible Cardholder may apply for more than one CIP during the Programme Period, subject to the Eligible Cardholder meeting the qualifying conditions of CIP in accordance with the terms and conditions herein and is subject to HSBC Bank's approval.
16. The Eligible Cardholder shall pay the CIP Monthly Instalment in addition to the Minimum Monthly Payment (which is 5% of the total outstanding balance) due on or before the payment due date stated in the credit card statement of the Participating HSBC Bank Credit Card. If the CIP Monthly Instalment remains unpaid after the payment due date, any unpaid CIP Monthly Instalment will be accumulated to the total outstanding balance of the Eligible Cardholder's Participating HSBC Bank Credit Card account.
17. In the event the Eligible Cardholder delays or fails to pay the Minimum Monthly Payment or the CIP Monthly Instalment in full before or on the payment due date as specified in his/her Participating HSBC Bank Credit Card's statement of account, the terms of the Cardholder Agreement shall apply and the finance charges of 1.5% per month or 18% per annum calculated on daily basis and/or Late Payment Fee shall be levied on all outstanding balances (including any billed but unpaid CIP Monthly Instalment).

18. All monies owing under the CIP, comprising of the billed and outstanding CIP Monthly Instalments and the total unbilled principal CIP Amount, shall immediately become due and payable by the Eligible Cardholder and be charged to the Eligible Cardholder's Participating HSBC Bank Credit Card account if:
- the Eligible Cardholder defaults in any of his/her obligations stated in this Terms and Conditions or the Universal Terms & Conditions; or
  - the Eligible Cardholder defaults in the payment of the CIP Monthly Instalment for three (3) or more consecutive months; or
  - the CIP is cancelled or terminated; or
  - the Participating HSBC Bank Credit Card account is defaulted for 90 days or more, or is cancelled or terminated;
- and the applicable tiered finance charges shall be levied on the said CIP in accordance with the Cardholder Agreement/ Universal Terms and Conditions.
19. The Eligible Cardholder acknowledges that the payments made by him/her to his/her Participating HSBC Bank Credit Card account will be applied in accordance with the payment hierarchy in the Cardholder Agreement.
20. The Eligible Cardholder shall give HSBC Bank prior notice, either:
- In writing to Card Services, P.O. Box 13688, 50818 Kuala Lumpur; or
  - By calling HSBC Bank's Contact Centre at 03 8321 5400.
- if the Eligible Cardholder wishes to opt for an early settlement of the CIP. Once the early settlement request is processed by HSBC Bank, the total unbilled principal CIP Amount shall immediately become due and payable by the Eligible Cardholder as an outstanding amount in the Eligible Cardholder's Participating HSBC Bank Credit Card account.
21. In the event the Eligible Cardholder chooses to make full payment on the CIP Amount without giving prior notice to HSBC Bank, the Eligible Cardholder will continue to be liable for the CIP Interest which will be charged on a monthly basis throughout the CIP Tenure.
22. The CIP Amount and the applicable CIP Interest amount will not earn any Reward Points for the Participating HSBC Bank Credit Card.
23. HSBC Bank reserves the right at its absolute discretion to vary, delete or add to any of these Terms & Conditions with 3 days prior notice. These Terms and Conditions, as the same may be amended from time to time shall prevail over any provisions or representations contained in any other promotional materials advertising this Programme.
24. HSBC Bank may use any of the following modes to communicate notices in relation to this Programme to the Eligible Cardholder:
- Individual notice to the Eligible Cardholder (whether by written notice or via electronic means) sent to the Eligible Cardholder's latest address/email address as maintained in the HSBC Bank's records;
  - Press advertisements;
  - Notice in the Eligible Cardholder's credit card statement(s);
  - Display at its business premises; or
  - Notice on HSBC Bank internet website(s);
- where such notices shall be deemed to be effective on and from the 4th day after its delivery/publication/display as per the manner described herein. Save and except notices sent via ordinary mail which will be deemed delivered on the 3rd day after posting, notices sent via other modes as described herein are deemed delivered immediately after posting/publication/display.
25. These Terms and Conditions are in addition to the UTCs which the Cardholder Agreement is a part of and which regulate the provision of credit card facilities by HSBC Bank. The UTCs are available at [www.hsbc.com.my](http://www.hsbc.com.my). In the event of inconsistency between these Terms and Conditions and the UTCs, these Terms and Conditions shall prevail in so far as they apply to this Programme.
26. Expressions defined in these Terms and Conditions shall, unless the context requires otherwise, have the same meanings as those ascribed to them in the UTC.
27. HSBC Bank shall not be liable for any default due to any act of God, war, riot, strike, terrorism, epidemic, lockout, industrial action, fire, flood, drought, storm or any event beyond the reasonable control of HSBC Bank.

28. HSBC Bank reserves the right to cancel, terminate or suspend this Programme with 3 days prior notice. For the avoidance of doubt, cancellation, termination or suspension by HSBC Bank of this Programme shall not entitle the Eligible Cardholder to any claim or compensation against HSBC Bank for any and all losses or damages suffered or incurred by the Eligible Cardholder as a direct or indirect result of the act of cancellation, termination or suspension.
29. In no event will HSBC Bank be liable for any loss or damage (including without limitation, loss of income, profits or goodwill, direct or indirect, incidental, consequential, exemplary, punitive or special damages of any party including third parties) howsoever arising whether in contract, tort, negligence or otherwise, in connection with this Programme, even if HSBC Bank has been advised of the possibility of such damages in advance, and all such damages are expressly excluded.
30. The Eligible Cardholder shall be personally responsible for all taxes, rates, government fees or any other charges that may be levied against them under applicable laws, if any, in relation to this Programme.
31. To the fullest extent permitted by law, HSBC Bank expressly excludes and disclaims any representations, warranties, or endorsements, express or implied, written or oral, including but not limited to, any warranty of quality, merchantability or fitness for a particular purpose in respect of this CIP Programme.
32. These Terms and Conditions shall be governed by and construed in accordance with the laws of Malaysia.
33. HSBC Bank's decision on all matters relating to this Programme, and in case of any dispute, is final and binding on all Eligible Cardholders of this Programme and no correspondence will be entertained.
34. By participating in this Programme, the Eligible Cardholder agrees to be bound by these Terms and Conditions and the decisions of HSBC Bank.