



The Future of Retirement

Shifting sands

Malaysia Report



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 **Key findings**

The changing retirement landscape

Planning for retirement in a volatile age

Millennials and retirement

Retirement 2.0



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Foreword

We live in interesting times. Unprecedented political, social, economic and technological change means it has never been more challenging or more important to save for a good retirement.

Our latest report in The Future of Retirement series, *Shifting sands*, looks at how **important issues like the ageing population, rising healthcare costs and long term low interest rates are affecting the retirement plans of people around the world.**

The report investigates **how people are making sacrifices, exploring new sources of funding and adjusting their retirement expectations for a world that is very different even to that of ten years ago.**

I hope that the new insights and practical steps in this report will help you to plan for the best possible retirement.

Charlie Nunn
Group Head of Wealth Management, HSBC



Key findings

53%

of working age people think low interest rates mean they will need to work for longer



72%

of working age people believe levels of national debt mean there will be less support for the elderly



84%

of working age people believe retirees will have to spend more on healthcare costs in the future



38%

of working age people think they will be financially comfortable in retirement, based on how their retirement saving is progressing



65%

of working age people say they will continue working to some extent in retirement



60%

of working age people think property offers the best returns for retirement saving



[Read more](#) 

Key findings

11%

of people think Millennials are in the best position for a comfortable retirement, compared to **46%** who think Baby Boomers are



27

is the average age Millennials started saving for retirement



57

is the average age Millennials expect to retire



53%

of people believe that Millennials are paying for the economic consequences of previous generations



54%

of working age people believe new technology makes saving for retirement easier



61%

of working age people believe new technology will help give future retirees a better standard of living



The changing retirement landscape



A new world

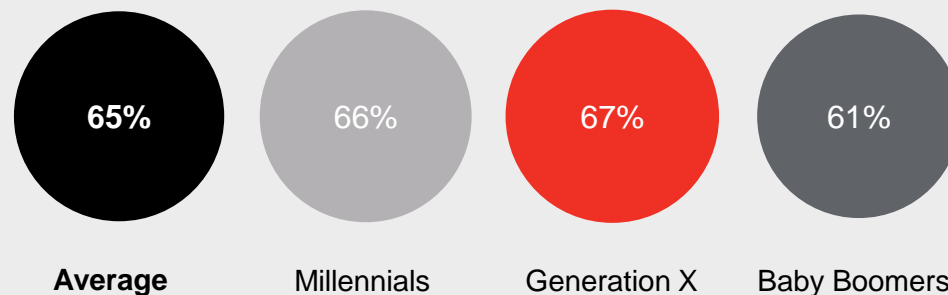
The world is changing and retirement is changing with it. Major political, social, economic and technological changes are having a significant impact on how people view their retirement prospects.

Ageing populations and rising national debts are sapping confidence in the ability of economies around the world to continue supporting older people. Overall, 65% of working age people in Malaysia are concerned about declining state pensions/social provision and the same proportion (65%) are concerned about the growing number of older people requiring retirement funding/support. Nearly three-quarters (72%) of working age people agree that levels of national debt mean there will be less support for the elderly.

Almost one-fifth (19%) of working age people believe state pensions will no longer exist when they come to retire and this view is more common among Millennials (20%) than Baby Boomers (13%).

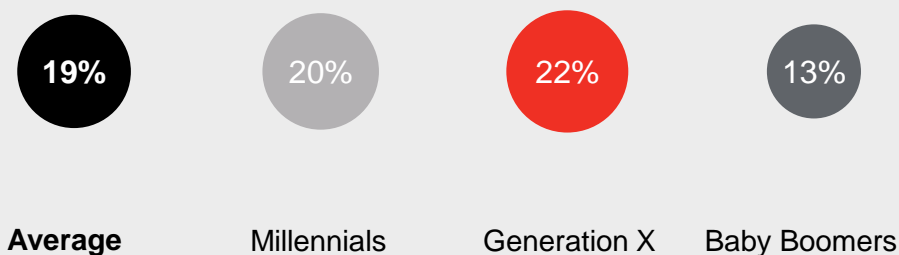


Working age people concerned about declining state pensions/social provision



Q. To what extent, if at all, are you concerned about the following affecting your retirement?
A. Declining state pensions/social provision (Base: Working age people)

Working age people who believe state pensions will no longer exist when they retire



Q. Do you think state pensions will still exist when you come to retire?
A. No (Base: Working age people)

Volatile economies

Seventy-nine percent of working age people are concerned about the impact of economic uncertainty on their ability to save for retirement. **Seventy-three percent** say it will be more difficult to save for a comfortable retirement following the financial crisis of 2007/8. More than three-quarters (**76%**) are also concerned about whether their employer pension scheme(s) will be able to pay out in full.

'Lower for longer' interest rates are also making it harder to save for a comfortable retirement. Over half (**53%**) of working age people think low interest rates will mean they will need to work for longer, while **58%** say they need interest rates to rise if they are to save enough to be comfortable in retirement.

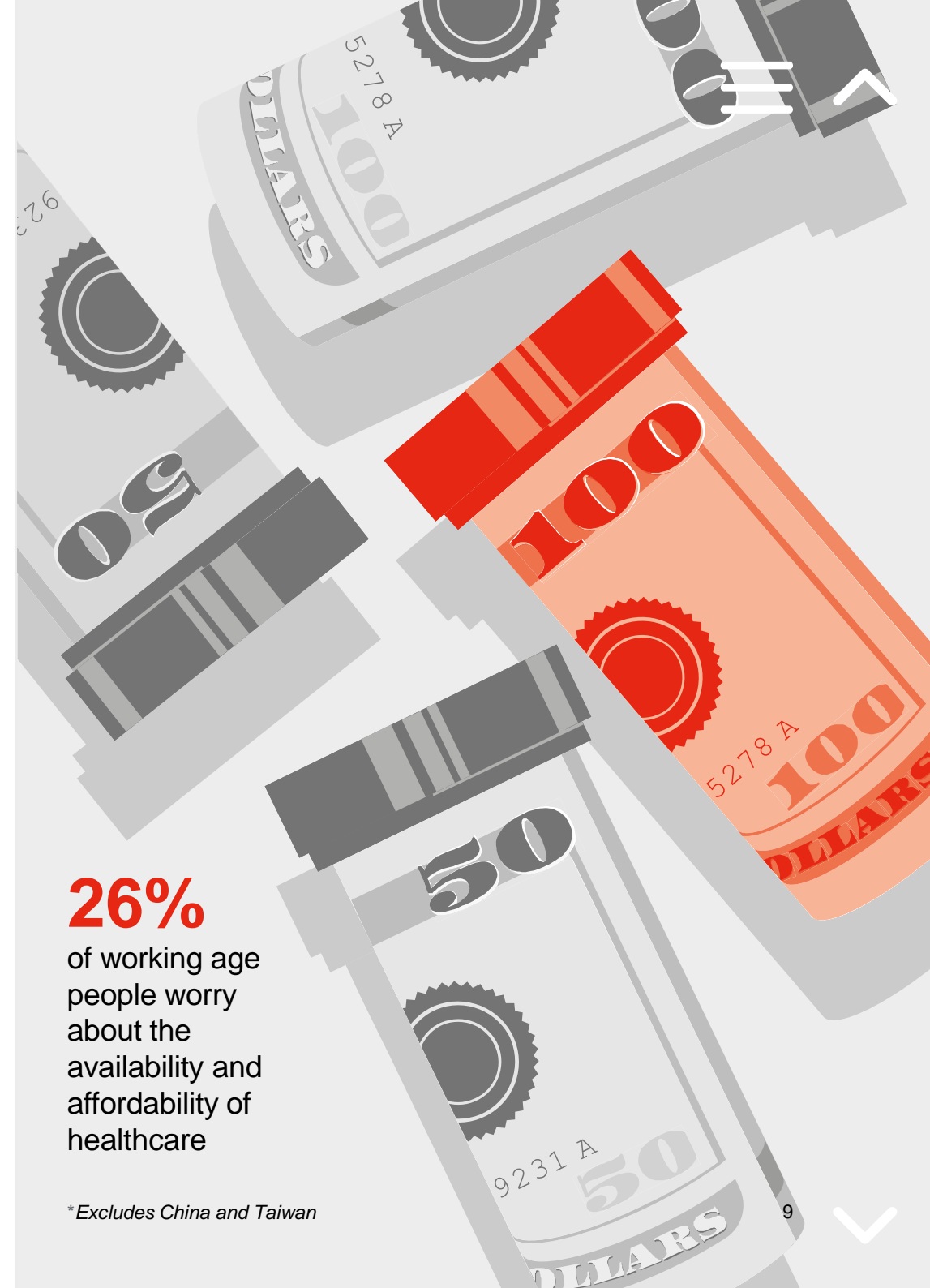
A large, bold, red percentage '53%' is displayed against a background of various maple leaf silhouettes in black and grey. One leaf is highlighted in solid red, matching the percentage's color.

of working age people think low interest rates mean they will need to work for longer

Health cheque

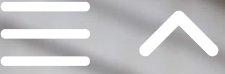
The rising cost of healthcare is another important issue. **Eighty-four percent** of working age people believe that retirees will have to spend more on healthcare costs in the future, and **74%** are concerned about being able to fund their healthcare.

Twenty-six percent of working age people worry about the availability and affordability of healthcare, compared to the global average of **25%***.



26%
of working age
people worry
about the
availability and
affordability of
healthcare

Planning for retirement in a volatile age

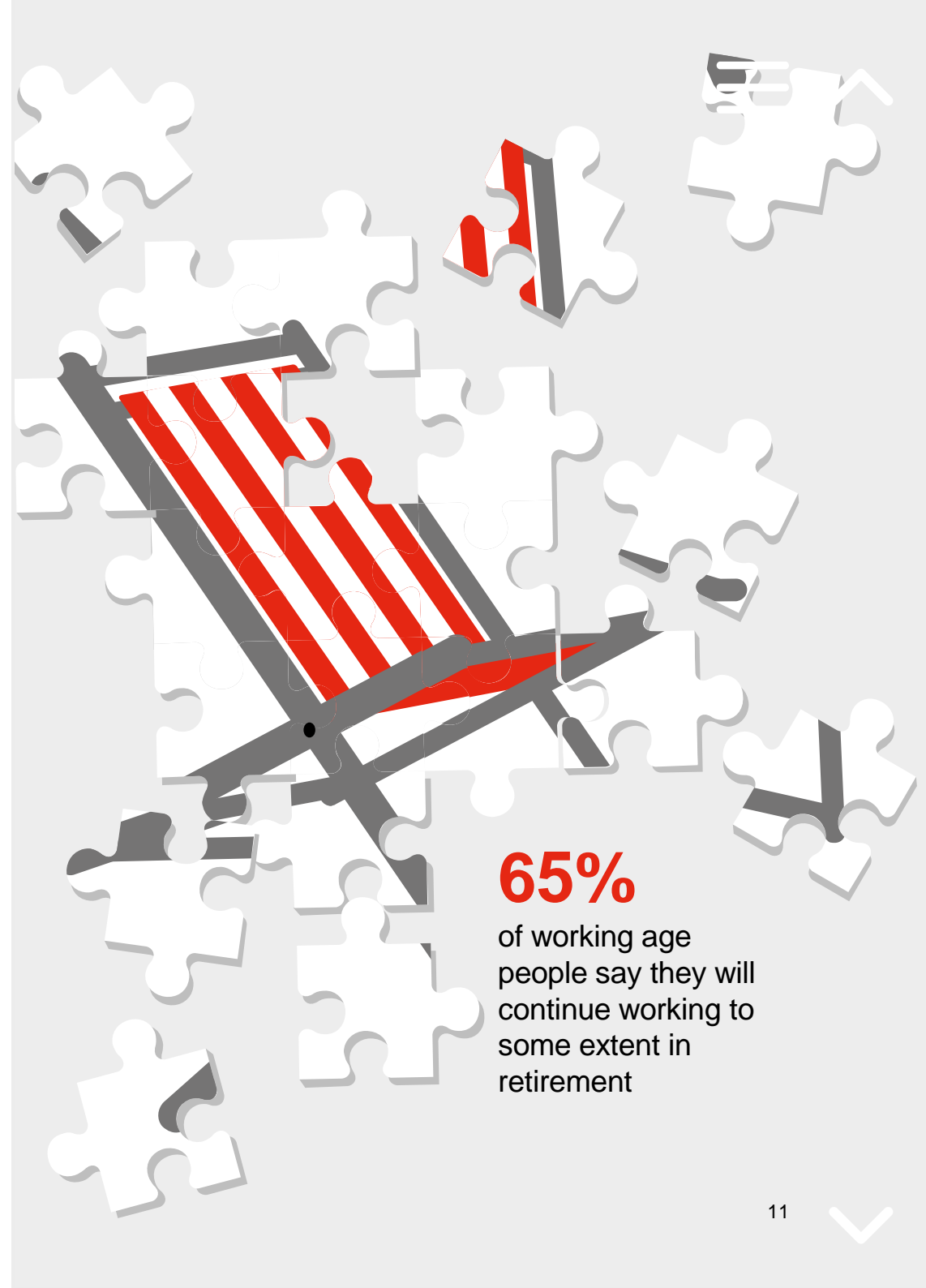


Expecting the worst

The changes in the retirement landscape are forcing people to adjust their expectations for retirement. Based on how their retirement saving is progressing, **only 38% of working age people think they will be financially comfortable when retired.**

Meanwhile, constant change is making it difficult to plan ahead, with **52%** of working age people believing things change so much that their retirement plan won't be applicable by the time they retire. **Sixteen percent have not started saving for retirement.**

In light of this, **65%** of working age people say they will continue working to some extent in retirement. **Seventy-six percent** would be willing to defer their retirement for two years or more to have a better retirement income. **Forty-five percent** would work for longer or get a second job to sustain their saving for retirement.



65%

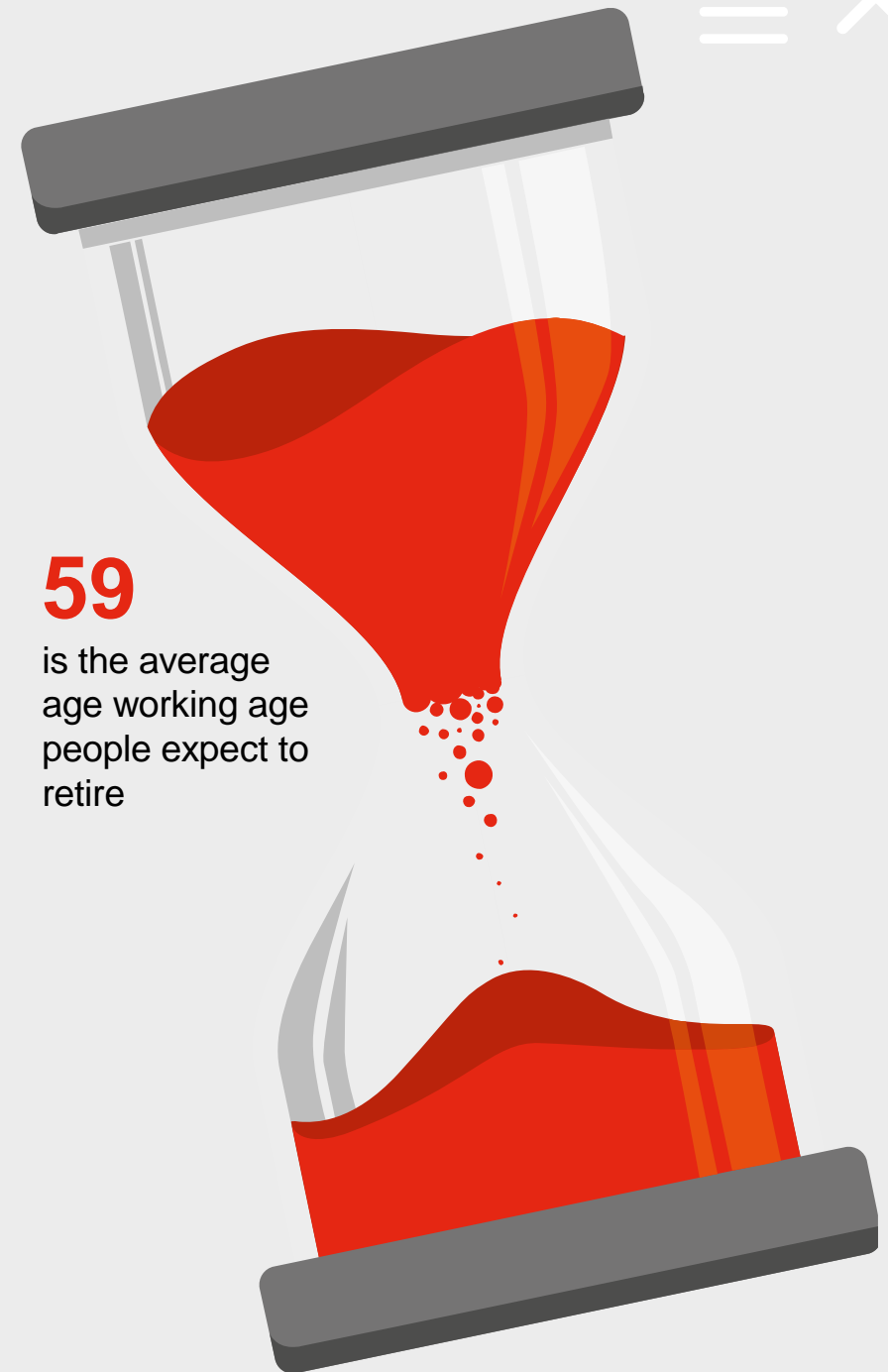
of working age people say they will continue working to some extent in retirement



Length of retirement

On average, working age people expect to retire at age **59** compared to the global average of **61**, and expect to live to age **77** (global average **81**), resulting in a retirement of **18** years, compared to the global average of **20**.

There is little variation between generations' expectations of when they will retire and how long they will live. Millennials expect to retire at age **57**, Generation X at **58** and Baby Boomers at **65**. Both Millennials and Generation X expect to live to age **77**, while Baby Boomers expect to live to **82**, resulting in expected retirements of **20**, **18** and **17** years respectively.

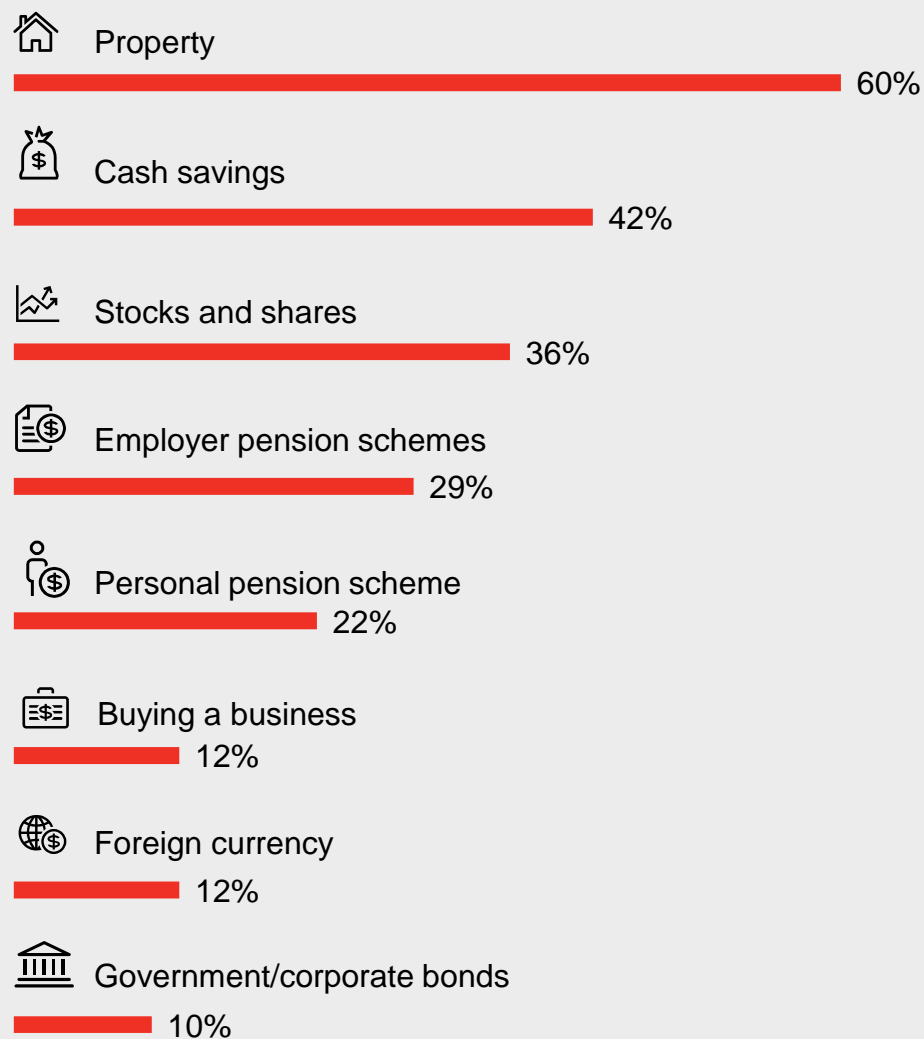


Funding retirement

In a time of continuing economic volatility, property is viewed as a good way of saving for retirement, with 60% of working age people thinking it delivers the best returns. This compares to 42% for cash savings, 36% for stocks and shares, 29% for employer pension schemes, and 22% for personal pension schemes.

This is not yet fully reflected in retirement plans, with only 8% of working age people expecting property to help fund their retirement. Sixty-eight percent expect employer pension schemes to be a source of funding, as well as cash savings (49%), their own income (35%), life insurance/endowment savings plan (31%), and personal pension schemes 30%.

Property is viewed as offering the best returns for retirement saving



Q. Which of the following do you think offers the best returns for retirement saving?
(Base: Working age people)



Risk appetite

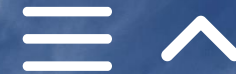
With interest rates at historic lows, **55%** of working age people think they will need to move their money from savings into investments and **44%** actively move their money around to get the best return/deal.

Nonetheless, there is a relatively low appetite for risk, with **33%** of working age people being very willing to make risky investments to ensure their financial stability and **25%** being willing to risk financial losses.

Sixty-one percent of working age people say they actively seek information to guide their financial decisions.



Millennials & retirement

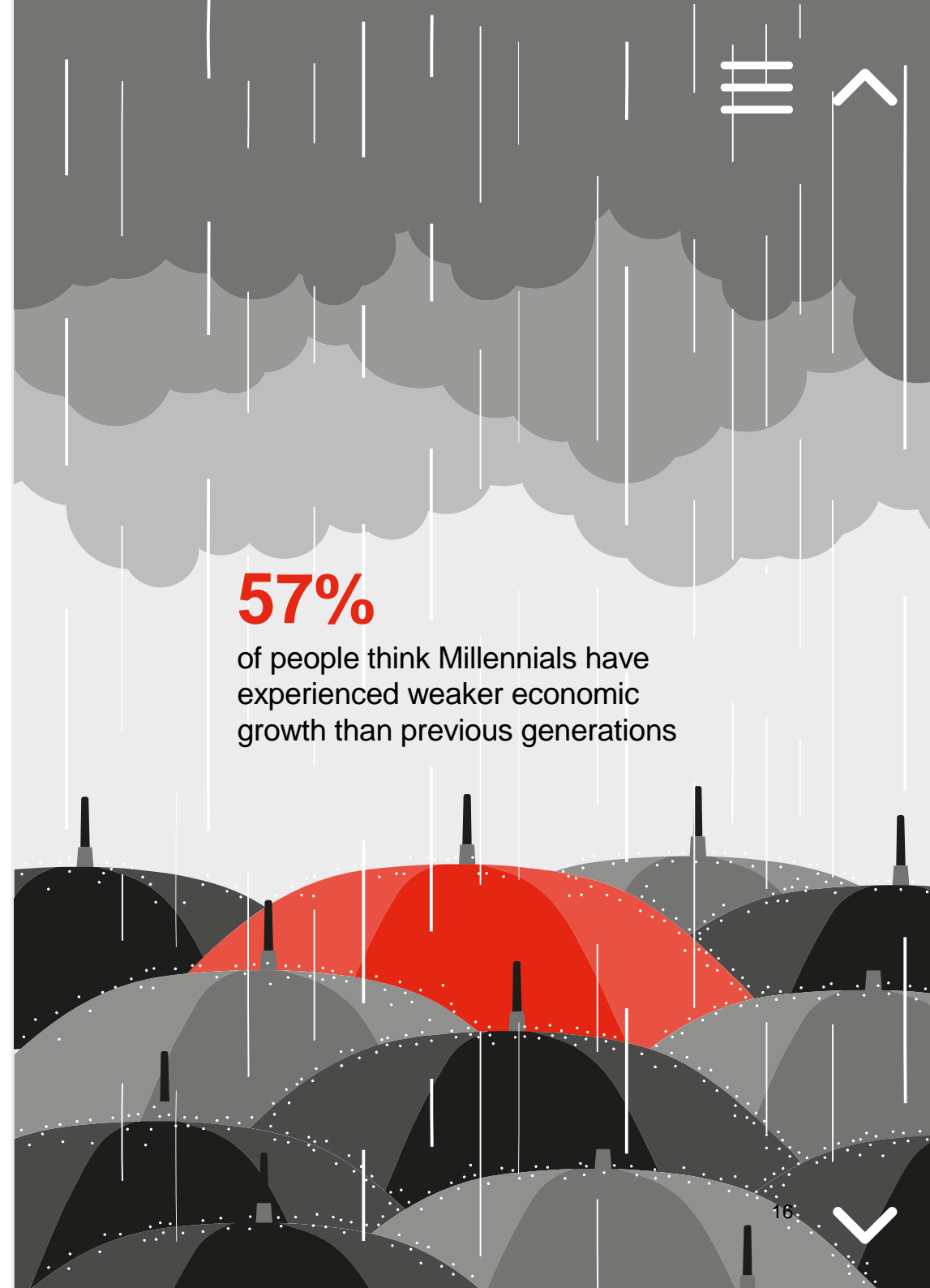


A perfect storm

The economic challenges facing the Millennial generation (those born between 1980 and 1997) are starkly reflected in their retirement prospects.

Fifty-seven percent of people believe that Millennials have experienced weaker economic growth than previous generations, while **53%** agree that Millennials are paying for the economic consequences of older generations, such as the global financial crisis and rising national debt. Also, **43%** of people believe that employer pension schemes may go bust or be unable to pay out to Millennials.

However, **60%** of people say that Millennials don't know how good they have it, enjoying a better quality of life than any generation before them.



57%

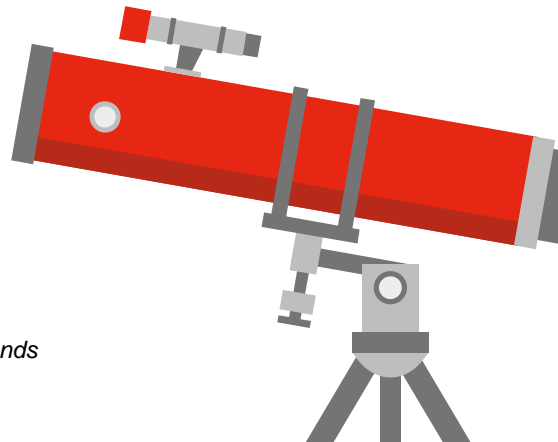
of people think Millennials have experienced weaker economic growth than previous generations



Retirement prospects

When it comes to retirement, Millennials are seen as less fortunate than previous generations. **Only 11% of people think Millennials are in the best position for a comfortable retirement, compared to 46% who think Baby Boomers are. Fifty percent of Baby Boomers believe that their own generation is in the best position to retire comfortably.**

In terms of life expectancy and retirement planning, **59% of people – and 55% of Millennials themselves – believe the Millennial generation will live much longer and will need to support themselves for longer.**



Expected length of retirement

Average



Millennials



Generation X



Baby Boomers



- Age expect to retire
- Age expect to live to

Q. What age do you expect to retire? Q. What age do you expect to live to?
(Base: Working age people)

Taking action

On average, Millennials started saving for retirement at age **27**. However, **20%** of Millennials have not yet started saving for retirement, compared to **12%** of Generation X and **10%** of Baby Boomers.

With **83%** of Millennials concerned about running out of money affecting their retirement, **72%** are prepared to cut back on their present expenses in order to save. A similar proportion of Gen X (**72%**) and Baby Boomers (**74%**) are willing to do the same. **Seventy-six percent** of Millennials see saving as a difficult but necessary task (Generation X **82%**, Baby Boomers **80%**).

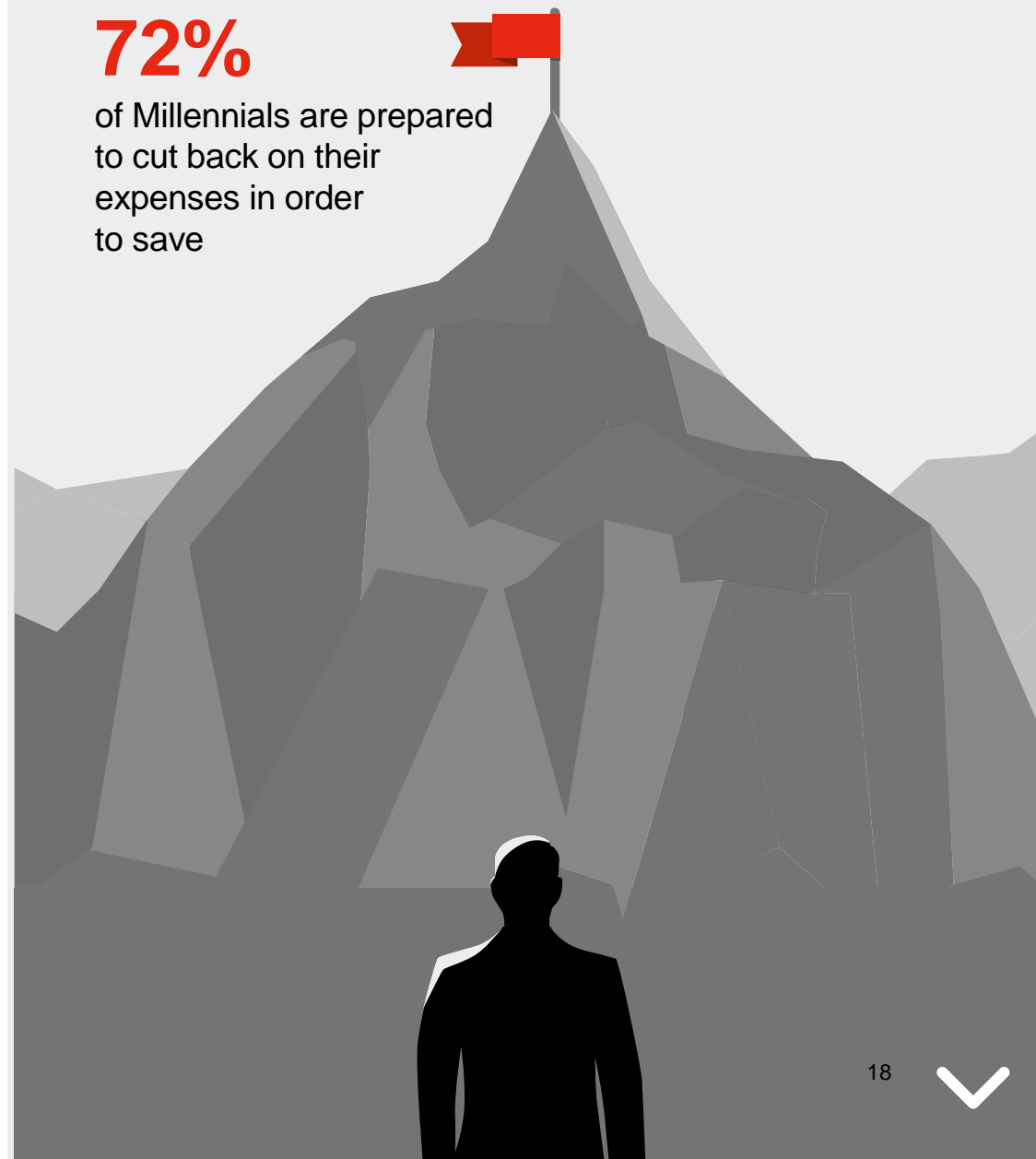
Millennials are open to taking investment risks, **with 34%** being very willing to make risky investments to ensure their financial stability (Generation X **28%**, Baby Boomers **29%**).

Fifty-nine percent of Millennials actively seek information to guide their financial decisions, compared to **62%** of Generation X and **64%** of Baby Boomers.



72%

of Millennials are prepared to cut back on their expenses in order to save



Defining the generations

Baby Boomers
Born 1945 to 1965



1945
End of WWII

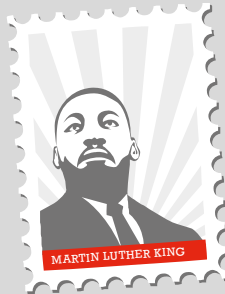


1953
Discovery of DNA



1957
European Common Market established

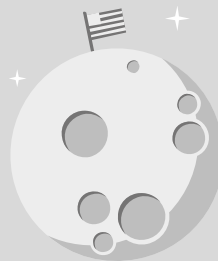
Generation X
Born 1966 to 1979



1960s
US Civil Rights movement



1969
Woodstock festival



1969
Moon landing

Millennials
Born 1980 to 1997



1989
Fall of Berlin Wall



1991
Launch of Internet



1997
First Harry Potter book



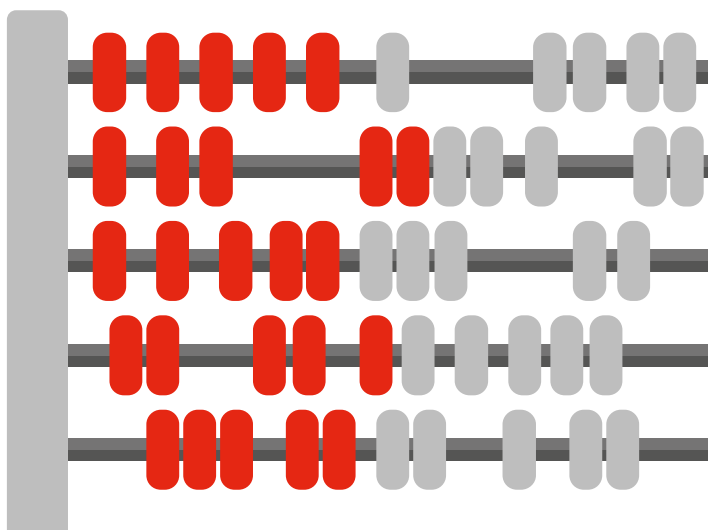
Retirement 2.0

Saving time and money

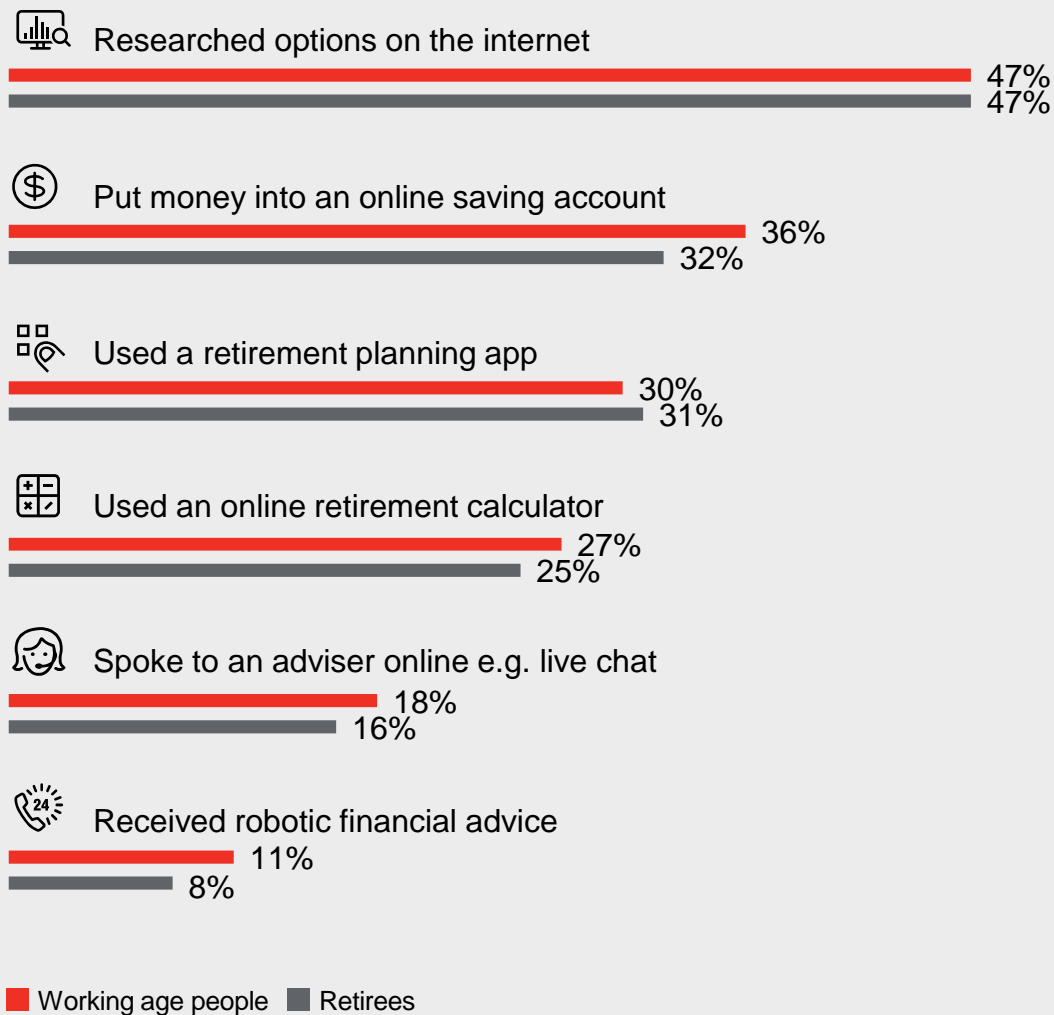
Technology is changing the way people save for retirement.

Fifty-four percent of working age people agree that new technology makes it easier to save for their retirement.

People are using new technology in different ways to plan for and manage their retirement.



How new technologies help people plan for retirement

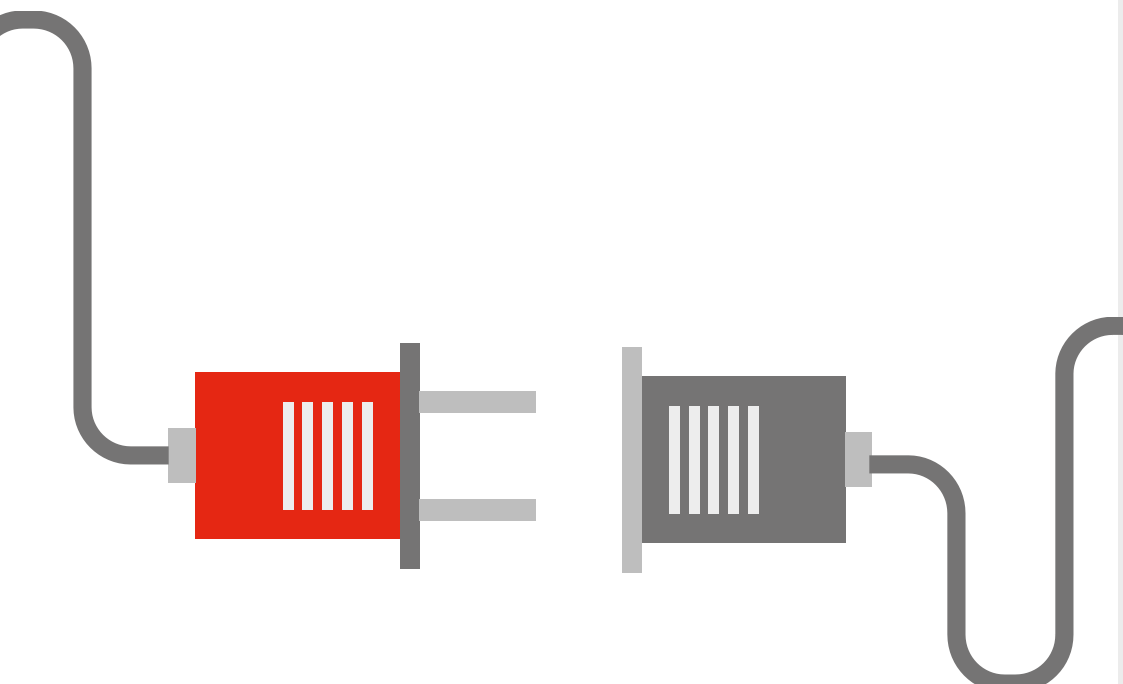


Q. What role, if any, has new technology played in helping you plan for your retirement? (Base: All)

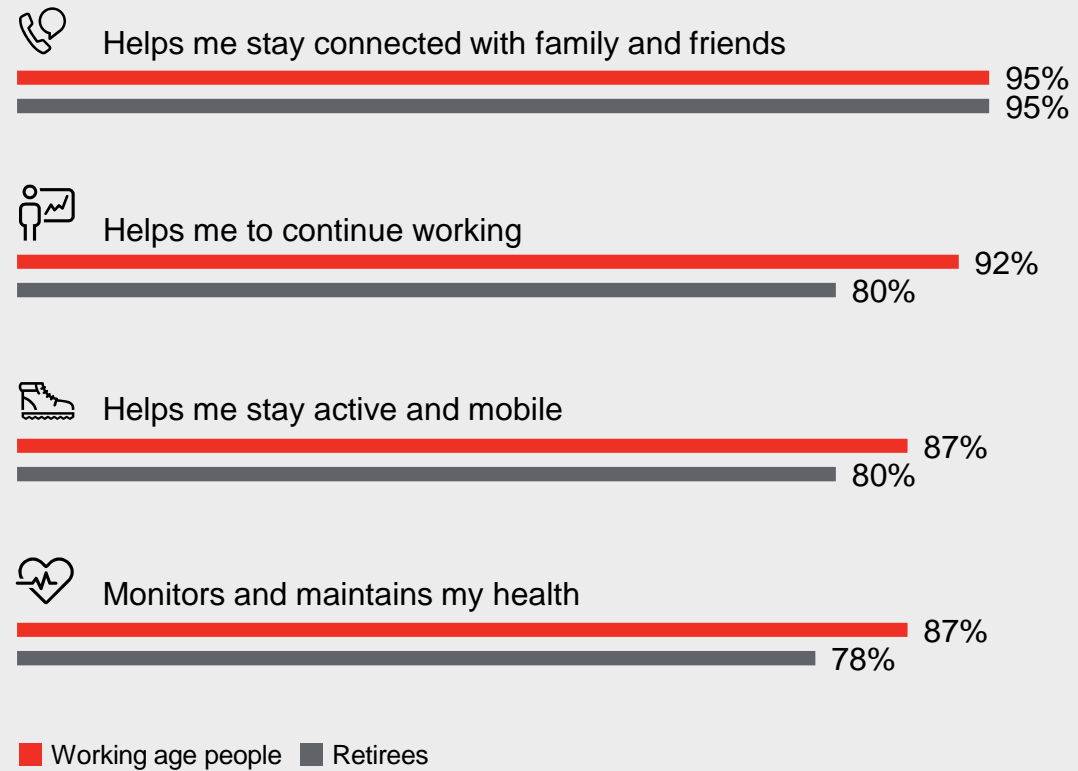
Stay connected

Additionally, **61%** of working age people believe that new technology will help give future retirees a better standard of living.

People are using or think they will use new technologies in different ways in retirement.

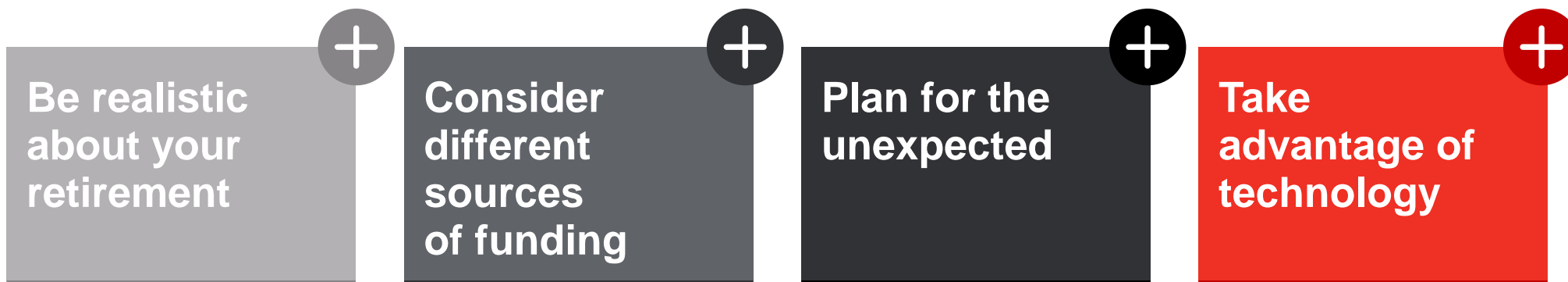


The role of technology in retirement



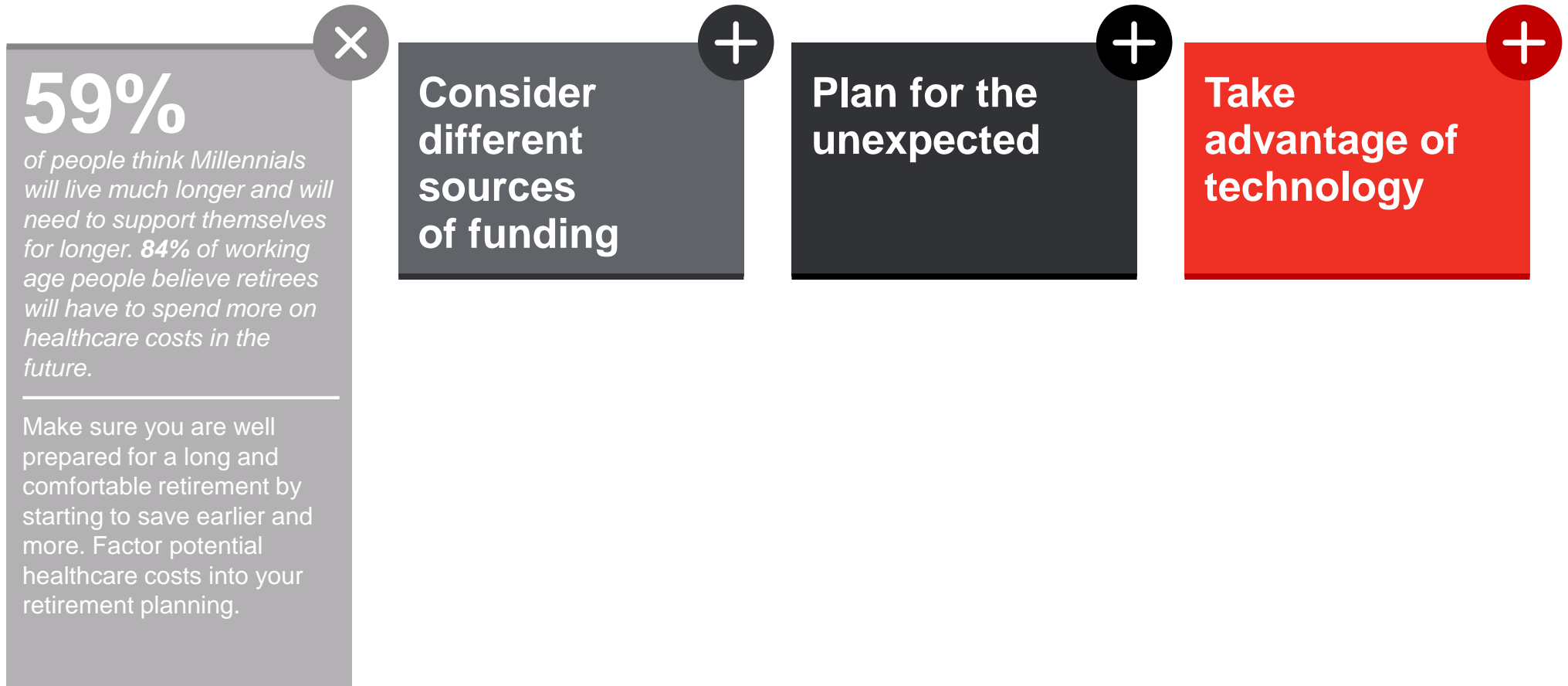
Practical steps

Here are some important insights and practical actions drawn from the research findings, which may help today's retirement savers plan a better financial future for themselves.



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Here are some important insights and practical actions drawn from the research findings, which may help today's retirement savers plan a better financial future for themselves.



59%
of people think Millennials will live much longer and will need to support themselves for longer. 84% of working age people believe retirees will have to spend more on healthcare costs in the future.

Make sure you are well prepared for a long and comfortable retirement by starting to save earlier and more. Factor potential healthcare costs into your retirement planning.


Consider different sources of funding


Plan for the unexpected

Take advantage of technology


Practical steps


Here are some important insights and practical actions drawn from the research findings, which may help today's retirement savers plan a better financial future for themselves.

 **Be realistic about your retirement**

 **55%**
of working age people think low interest rates mean they will need to move their money from savings into investments. 60% think property offers the best returns for retirement saving.

Balance your ways of saving and investing for retirement to spread the risk and maximise the returns. Be realistic about your expected returns.

 **Plan for the unexpected**

 **Take advantage of technology**



Practical steps

Here are some important insights and practical actions drawn from the research findings, which may help today's retirement savers plan a better financial future for themselves.

+

Be realistic about your retirement

+

Consider different sources of funding

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43%

of people believe that employer pension schemes may go bust or be unable to pay out to Millennials. 47% of working age people would go back to work if their retirement income could no longer provide the standard of living they were used to.

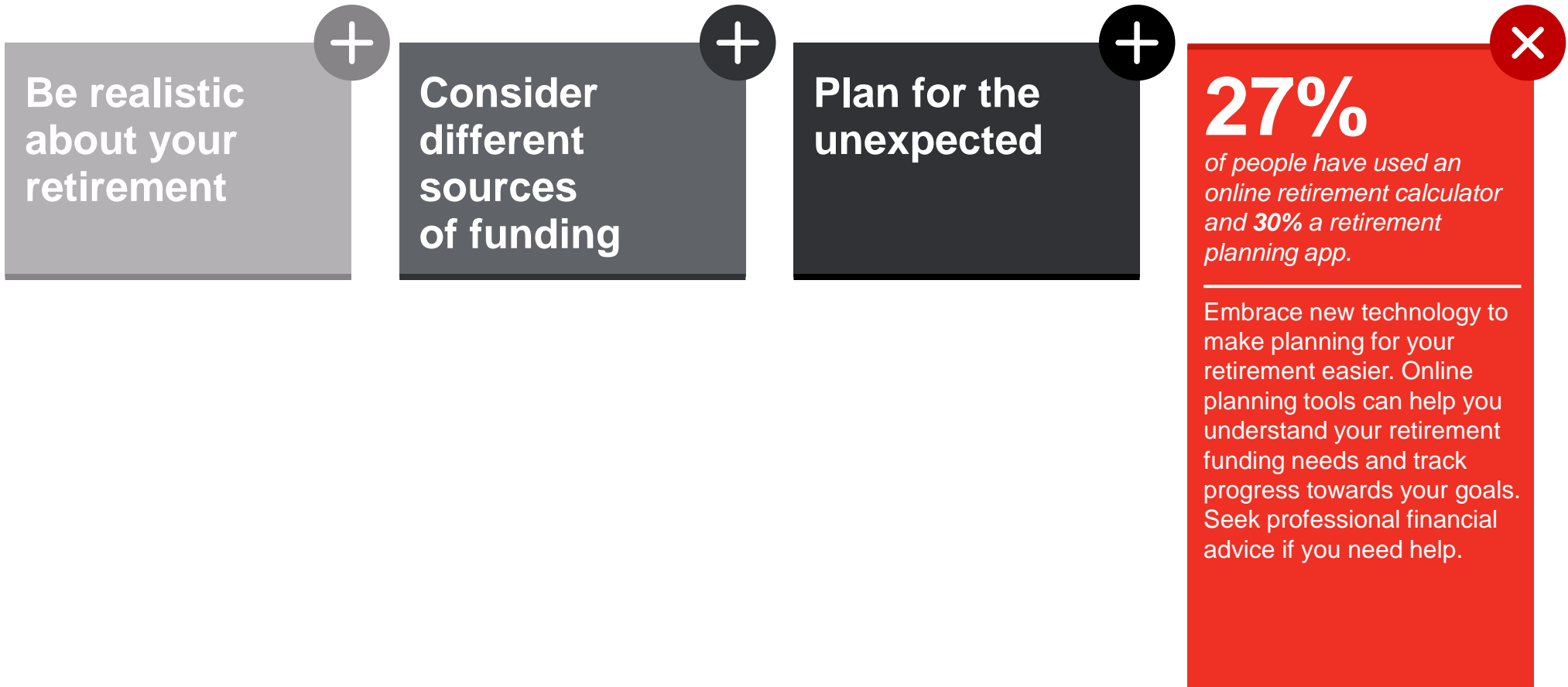
Unexpected events can have a major impact on retirement funding. Include worst case scenarios when planning your retirement and consider putting protection in place to help secure your retirement income.

+

Take advantage of technology

Practical steps

Here are some important insights and practical actions drawn from the research findings, which may help today's retirement savers plan a better financial future for themselves.



Be realistic about your retirement

Consider different sources of funding

Plan for the unexpected

27%
of people have used an online retirement calculator and 30% a retirement planning app.

Embrace new technology to make planning for your retirement easier. Online planning tools can help you understand your retirement funding needs and track progress towards your goals. Seek professional financial advice if you need help.

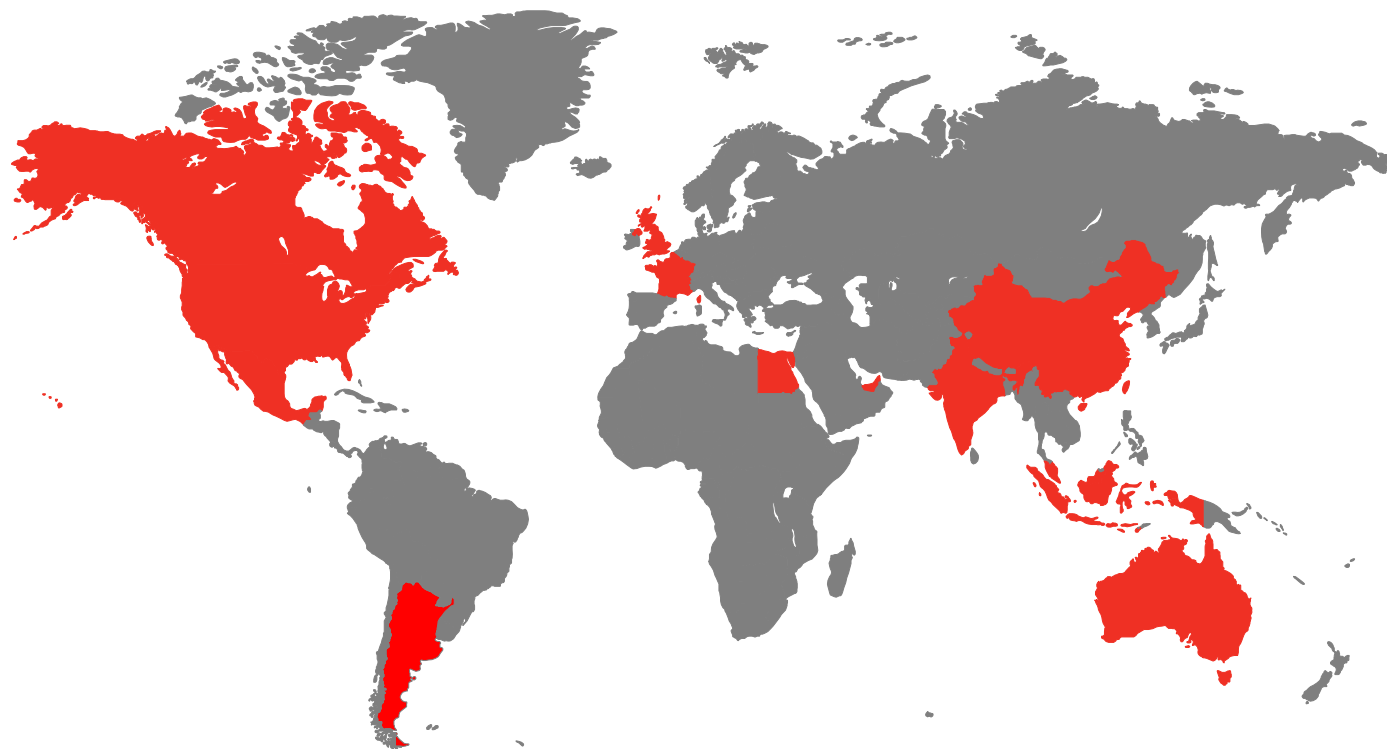


The research


The Future of Retirement is a world-leading independent research study into global retirement trends, commissioned by HSBC. It provides authoritative insights into the key issues associated with ageing populations and increasing life expectancy around the world.

This report, *Shifting sands*, is the fourteenth in the series and represents the views of 18,414 people in 16 countries and territories.


Since The Future of Retirement programme began in 2005, more than 177,000 people have been surveyed worldwide.



 Survey

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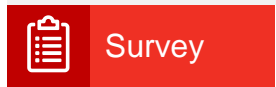
The findings are based on a representative sample of people of working age (21+) and in retirement, in each country or territory. The research was conducted online by Ipsos MORI between November 2016 and January 2017, with additional face-to-face interviews in Egypt and the UAE.

The 16 countries and territories are:

- Argentina
- Australia
- Canada
- China
- Egypt
- France
- Hong Kong
- India
- Indonesia
- Malaysia
- Mexico
- Singapore
- Taiwan
- United Arab Emirates
- United Kingdom
- United States

This country report represents the views of 1,011 people in Malaysia.

Retirees are people who are semi or fully retired. Working age people are those who have yet to semi or fully retire. Figures have been rounded to the nearest whole number.

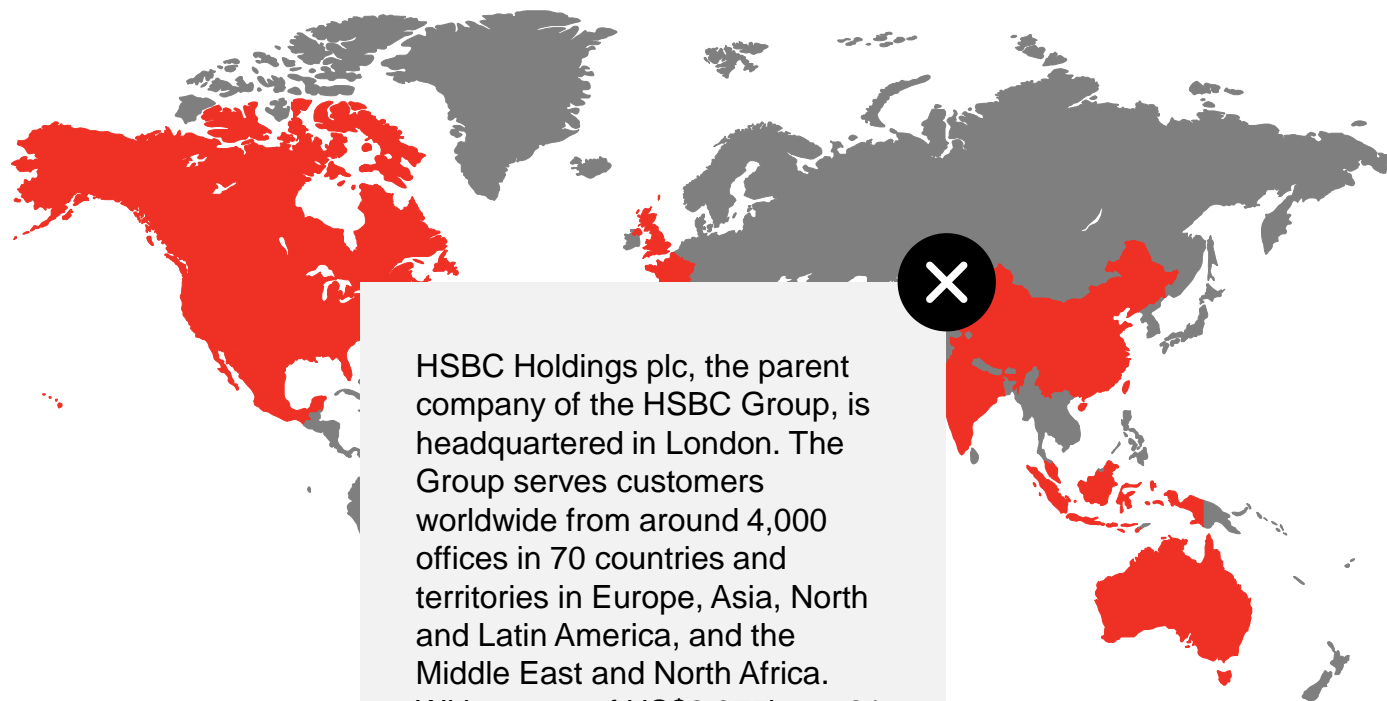


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